

E-Commerce Sales Manager Amazon (gn*)

2023-09-18 - Sales & Brand Operations



Are you interested in consumer electronics and do you see your future in e-commerce? Start your career at Aqipa. We are an international distribution company with headquarters in Kundl, Austria, and further branches worldwide. Aqipa distributes and markets products in the field of consumer electronics and continues to grow. Therefore, we are looking for motivated employees to write international success stories together with our team.

We are looking for an

E-COMMERCE MANAGER AMAZON (gn*)

to strengthen our team at our headquarters in Kundl

YOUR MISSION WITH US:

- Full responsibility for the implementation and further development of our Amazon strategy on a European level
- Manage the daily business with ongoing product updates, launches and listings to ensure the best possible presence of our entire product portfolio
- Maximizing traffic and conversion on product detail pages through ongoing optimisation of listings, content, advertising campaigns and promotions

- Building and maintaining relationships with key Amazon decision makers and proactively collaborating to create a best-in-class digital shopping experience
- Support and optimise operational processes with the aim of ensuring smooth order processing, monitoring of compensation payments and credits and assistance in difficult cases
- Collaborate and coordinate closely with all internal teams (Marketing, Brand Operations, Sales, Customer Service, Logistics, IT, Accounting)

WITH THE RIGHT BACKGROUND YOU MAKE THE TEAM COMPLETE:

- An enthusiasm for trends in consumer electronics and e-commerce
- Completed education in the fields of business or technology (university, university of applied sciences, HAK, HTL or comparable education)
- First professional experience in an e-commerce environment is desirable
- Very good knowledge of German and English, other languages would be an advantage
- Experienced use of Microsoft Office programs
- Communication skills, independent way of working and creativity

WHAT YOU CAN EXPECT WITH US:

- **Emotions:** We have been an owner-managed company for 30 years and look after brands that move millions of people emotionally every day and improve their lifestyle.
- **Right in the middle instead of just being there:** A modern working environment in an open, international atmosphere characterised by a positive spirit.
- **Helping to shape things:** Here, many things are not yet set in stone. Everything you do for and with us will have a lasting impact on the history of our company. That's why you should be involved and contribute your knowledge.
- **Come to stay:** You are part of the team from the very beginning. Your colleagues will welcome you warmly and be ready to help you.
- **Reliability and continuity:** Value-based corporate management and a future-proof job with long-term prospects and a lot of fun at work.

We look forward to receiving your application documents, including a letter of motivation, via our [application form](#) and will be happy to provide you with further details in a personal interview.

Small print on a grand scale: we offer other advantages that make working more pleasant, but should not be the main reason for your decision

- Flexible working hours to support your work-life integration
- Internal training (language courses etc.) to support your professional ambitions through individual career planning
- Own staff restaurant (in Kundl)
- Free shuttle service from Wörgl railway station to Aqipa

* The sign "gn" stands for gender-neutral. We are open to all people and address all genders equally.