

The Aqipa Brand Guide #2 - ROMY

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I am from Austria! | TheBrandGuide #2

ROMY - Robotics expertise from our home country!

I AM FROM AUSTRIA
Romy

From Austria directly into the world. We proudly introduce you our brand new vacuum cleaning robots from Romy.

Being an Austrian company, Aqipa is especially proud to have started the partnership with this brand. Moreover we will take over the distribution of Romy in Germany, Austria, Switzerland, Spain, Portugal, Italy and Poland.



Why Romy?

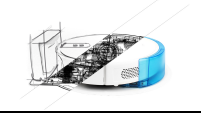
For buyers:

- **Accompany with a European mindset**, with expertise in the market for over a decade.
- **A selective distribution set-up** with a pan-European pricing approach.
- **Fair margins** for all involved participants and **pricing stability**.
- **Outstanding POS concept** for a striking product presentation.

For consumers:

- **Developed and developed in Austria**, which stands for quality and reliability.
- Using **European data servers**, providing peace of mind as data always remains on their own servers and will never be passed on to third parties.
- **Better, better, quieter and more powerful** than most vacuum cleaning robots on the market.
- **Due to Romy's large dust bin**, there is no need for a big cleaning station. Don't worry for cleaning up to three weeks.
- **Reduce your energy with laser navigation** instead of complex scanning with a camera.
- **Designed with sustainability in mind**. End-of-life batteries can easily be replaced on all Romy Robots.
- **Easy control and navigation** with the Romy App.

More than just experience.



ROBART, a company that was founded in 2009, has since become a prestigious research and competency center that specializes in AI-assisted home robotics. They have certainly come a long way from their humble beginnings! Initially, the company had focused on providing software solutions to established players in the B2B market. However, ROBART has now ventured into the world of B2C by creating a brand that is accessible to everyone, and that is none other than Romy.

ROBART is the brand for everyone and every day, making AI-assisted home robotics accessible to the masses. With their innovative approach and state-of-the-art technology, ROBART aims to revolutionize the way we live our everyday lives. Gone are the days when robots were considered science fiction or only for the wealthy. With ROBART, you too can experience the wonders of AI-assisted home robotics in your everyday life!

Introduction offer.



Romy is offering an exciting promotion throughout the entire month of May. Order a Romy robot today and get a 10% discount on your whole initial stock intake. Don't miss out on this amazing deal - head over to our entire shop and benefit from this great offer for any orders within May.

GET -10% OFF



All about Romy

Our Guru Guru Katharina has summarized all of the great features of Romy. Be sure to check out the video.

Their hero product: Romy L6 Animal



Did you know that in 2022, around 46% of all German households had at least one pet? That's a huge market of potential customers who need a solution to the pet hair, dust, and crumbs that come with owning a pet. The Romy L6 Animal robot is specifically designed to tackle the unique cleaning needs of pet owners but is also ideal for people that are suffering from allergies. Its 5200 Pa strong suction power, special tangle-free pet hair brush, fine particle filter, and self-sealing 1.1 litre dust bag guarantee a hygienically clean home, making it the perfect choice for both, pet lovers and people with allergies.

With its spot cleaning function and app-controlled cleaning zones, Romy can clean with pinpoint accuracy exactly where it's needed. So, whether it's the chair in front of the feeding bowl or a specific area of the room that needs cleaning, Romy can handle it without having to clean the entire room. Stock up on the Romy L6 Animal robot today and offer your customers a high-quality, specialized cleaning solution that will make their lives easier and their homes cleaner!

CHECK OUT THE ENTIRE ASSORTMENT HERE

One of the most underestimated tactics in sales is to ask for a referral. If you think the information could be valuable for people in your network, please [click here](#) to share.

WE GROW BRANDS
20 YEARS IN BUSINESS

© 2023 ROBART. ALL RIGHTS RESERVED. AUSTRIAN TRADE MARK. AUSTRIAN PATENT OFFICE. TRADE MARKS: Romy, Romy L6 Animal, Romy L6 Animal Pro, Romy L6 Animal Pro Max, Romy L6 Animal Pro Max 2, Romy L6 Animal Pro Max 3, Romy L6 Animal Pro Max 4, Romy L6 Animal Pro Max 5, Romy L6 Animal Pro Max 6, Romy L6 Animal Pro Max 7, Romy L6 Animal Pro Max 8, Romy L6 Animal Pro Max 9, Romy L6 Animal Pro Max 10, Romy L6 Animal Pro Max 11, Romy L6 Animal Pro Max 12, Romy L6 Animal Pro Max 13, Romy L6 Animal Pro Max 14, Romy L6 Animal Pro Max 15, Romy L6 Animal Pro Max 16, Romy L6 Animal Pro Max 17, Romy L6 Animal Pro Max 18, Romy L6 Animal Pro Max 19, Romy L6 Animal Pro Max 20, Romy L6 Animal Pro Max 21, Romy L6 Animal Pro Max 22, Romy L6 Animal Pro Max 23, Romy L6 Animal Pro Max 24, Romy L6 Animal Pro Max 25, Romy L6 Animal Pro Max 26, Romy L6 Animal Pro Max 27, Romy L6 Animal Pro Max 28, Romy L6 Animal Pro Max 29, Romy L6 Animal Pro Max 30, Romy L6 Animal Pro Max 31, Romy L6 Animal Pro Max 32, Romy L6 Animal Pro Max 33, Romy L6 Animal Pro Max 34, Romy L6 Animal Pro Max 35, Romy L6 Animal Pro Max 36, Romy L6 Animal Pro Max 37, Romy L6 Animal Pro Max 38, Romy L6 Animal Pro Max 39, Romy L6 Animal Pro Max 40, Romy L6 Animal Pro Max 41, Romy L6 Animal Pro Max 42, Romy L6 Animal Pro Max 43, Romy L6 Animal Pro Max 44, Romy L6 Animal Pro Max 45, Romy L6 Animal Pro Max 46, Romy L6 Animal Pro Max 47, Romy L6 Animal Pro Max 48, Romy L6 Animal Pro Max 49, Romy L6 Animal Pro Max 50, Romy L6 Animal Pro Max 51, Romy L6 Animal Pro Max 52, Romy L6 Animal Pro Max 53, Romy L6 Animal Pro Max 54, Romy L6 Animal Pro Max 55, Romy L6 Animal Pro Max 56, Romy L6 Animal Pro Max 57, Romy L6 Animal Pro Max 58, Romy L6 Animal Pro Max 59, Romy L6 Animal Pro Max 60, Romy L6 Animal Pro Max 61, Romy L6 Animal Pro Max 62, Romy L6 Animal Pro Max 63, Romy L6 Animal Pro Max 64, Romy L6 Animal Pro Max 65, Romy L6 Animal Pro Max 66, Romy L6 Animal Pro Max 67, Romy L6 Animal Pro Max 68, Romy L6 Animal Pro Max 69, Romy L6 Animal Pro Max 70, Romy L6 Animal Pro Max 71, Romy L6 Animal Pro Max 72, Romy L6 Animal Pro Max 73, Romy L6 Animal Pro Max 74, Romy L6 Animal Pro Max 75, Romy L6 Animal Pro Max 76, Romy L6 Animal Pro Max 77, Romy L6 Animal Pro Max 78, Romy L6 Animal Pro Max 79, Romy L6 Animal Pro Max 80, Romy L6 Animal Pro Max 81, Romy L6 Animal Pro Max 82, Romy L6 Animal Pro Max 83, Romy L6 Animal Pro Max 84, Romy L6 Animal Pro Max 85, Romy L6 Animal Pro Max 86, Romy L6 Animal Pro Max 87, Romy L6 Animal Pro Max 88, Romy L6 Animal Pro Max 89, Romy L6 Animal Pro Max 90, Romy L6 Animal Pro Max 91, Romy L6 Animal Pro Max 92, Romy L6 Animal Pro Max 93, Romy L6 Animal Pro Max 94, Romy L6 Animal Pro Max 95, Romy L6 Animal Pro Max 96, Romy L6 Animal Pro Max 97, Romy L6 Animal Pro Max 98, Romy L6 Animal Pro Max 99, Romy L6 Animal Pro Max 100.